

22<sup>nd</sup> Sep. 2025

Summer School of the Behavior Model

# Beyond the Travel Behavior Model

---

Risa Kobayashi

Behavior in Network Lab.  
Department of Civil Engineering, the University of Tokyo

# Introduction: Role of the Random Utility Model on the TR-US field

- Discrete choice models (DCMs) are based on **Random Utility Maximization (RUM)**.
- Widely used to explain and predict **individual decision-making**.
- Key applications: transport mode, route, departure time, residential location.
- Increasingly important for **integrated urban and transportation analysis**.

# Traditional vs. Activity-Based Models

## Traditional 4-step model

- Trip generation → Distribution → Mode choice → Assignment
- Independent steps, trip-level focus.

## Activity-Based Model

- Considers entire daily activity schedule.
- Travel demand as derived from activities.
- More realistic representation of interdependencies.

# Key Features of ABM

- Tour-based modeling (trip chains).
- Consistent treatment of mode, destination, and departure time choices.
- Accounts for temporal and spatial constraints.
- Representative models: **DaySim, CEMDAP, ALBATROSS**.

# Recent Focus I: Multimodality & New Mobility

- Shared mobility: bike-sharing, car-sharing, ride-hailing, e-scooters.
- Mobility as a Service (MaaS) platforms.
- **Key study:** Mode choice of MaaS users Ali et, al. (2025) , Matowicki, M., et al. (2024)
- **Insight:** Experience and environmental attitudes drive adoption.

- Ali, Nazam, et al. "Modelling the mode choice behaviour of Mobility-as-a-Service (MaaS) users in the Solent of the UK." *Transportation Research Interdisciplinary Perspectives* 29 (2025): 101335.
- Matowicki, Michal, et al. "Complementing or competing with public transit? Evaluating the parameter sensitivity of potential Mobility-as-a-Service (MaaS) urban users in Germany, the Czech Republic, Poland, and the United Kingdom with a mixed choice model." *Transportation* (2024): 1-34.

# Recent Focus II: Time Flexibility & Dynamic Behavior

- Impact of teleworking and **flexible schedules on departure time choice**.  
Zubair, Hamza, et al. (2024)
- Real-time route adaptation under congestion or information updates.
- Dynamic Discrete Choice Activity-Based Model (DDCM).
- **Key study: dynamic activity scheduling** Västberg et al. (2020)

- Zubair, Hamza, et al. "Investigating the role of flex-time working arrangements in optimising morning peak-hour travel demand: A survival analysis approach." *Transportation Research Part A: Policy and Practice* 190 (2024): 104229.
- Västberg, Oskar Blom, et al. "A dynamic discrete choice activity-based travel demand model." *Transportation science* 54.1 (2020): 21-41.

# Recent Focus III: Micromobility, Environment & Health

- Walking, cycling, e-bikes as sustainable alternatives.
- Links to health benefits and environmental impacts.
- **Key study:** Budapest micromobility choice Abdullah (2025) Machine learning to analyze micromobility choice Sarker et al. (2024)
- **Finding:** Strong preferences for e-bikes.

- Abdullah, Pires, et al. "A discrete choice analysis of user preferences in micromobility transportation." *European Transport Research Review* 17.1 (2025): 26.
- Sarker, Md Al Adib, et al. "Exploring micromobility choice behavior across different mode users using machine learning methods." *Multimodal Transportation* 3.4 (2024): 100167.

# Integration of Urban and Transport Systems

- Land Use–Transport Interaction (LUTI) models.
- Residential location choice + commuting behavior.
- Examples: **UrbanSim**, **ILUTE**.
- Captures feedback loops: land use  $\leftrightarrow$  transport  $\leftrightarrow$  household choices.

# Extensions: Psychology & AI Integration

- **Hybrid Choice Models:** incorporating attitudes and perceptions.
- **Machine Learning + DCMs:**
  - ML → better predictive accuracy.
  - DCM → behavioral interpretability.
- Key study: TRR (2024) – Comparison of DCM and neural networks for ownership choice.

# Conclusion & Outlook

## Discrete choice models have evolved:

- From trip-based demand forecasting
- To activity-based daily modeling
- To integrated urban-transport systems

## Future directions:

- Use of big data with privacy protection.
- Fairness and sustainability in choice modeling.
- Stronger links to policy design and evaluation.

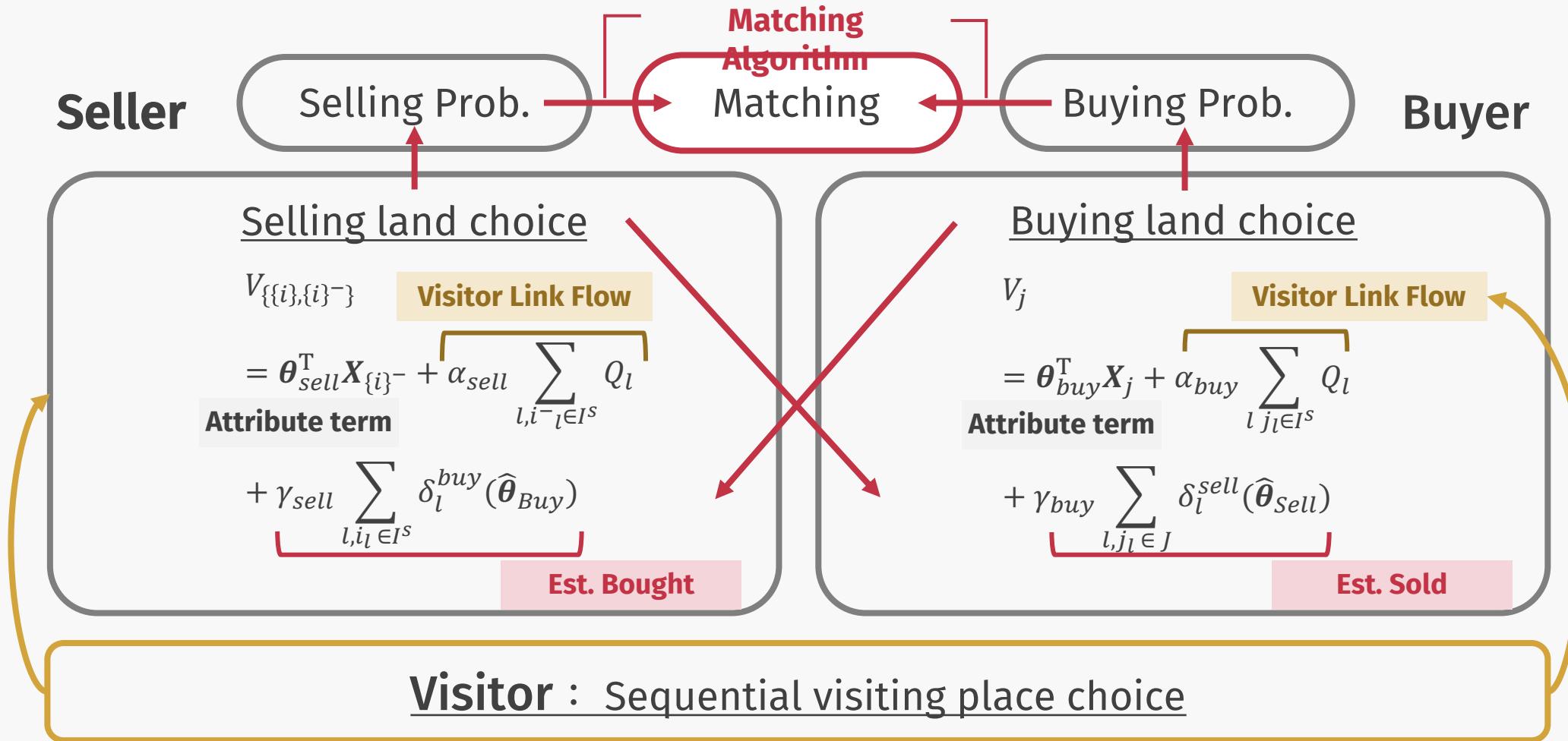
# Case of the Land Transaction Model

---

Model structure, Matching Algorithm

# Model Structure

- Integration of a model and matching algorithm between three behaviors



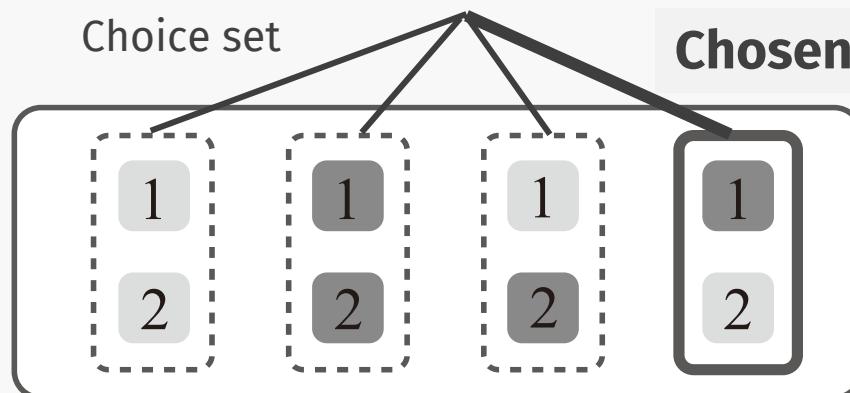
# Land Selling Choice Model

## ● Choice behavior

Seller chooses to “sell the set of plots  $\{i\}^+$ ”  
and “keep the set of plots  $\{i\}^-$ ”

## ● Choice set

Choice set is owned land combination.



## ● Deterministic term of utility function

$$V_{\{\{i\},\{i\}^-\}}$$

Attribute term

$$= \theta_{sell}^T X_{\{i\}^-} + \alpha_{sell} \sum_{l, i^-_l \in I^s} N Q_l$$

Trip volume term

$$+ \gamma_{sell} \sum_{l, i_l \in I^s} \delta_l^{buy} (\hat{\theta}_{buy})$$

Inference term

- $l$  refers to link
- $\hat{\theta}_{Buy}$  is estimates of the buy model
- Parameter is  $\theta_{sell} = (\theta_{sell}, \alpha_{sell}, \gamma_{sell})$

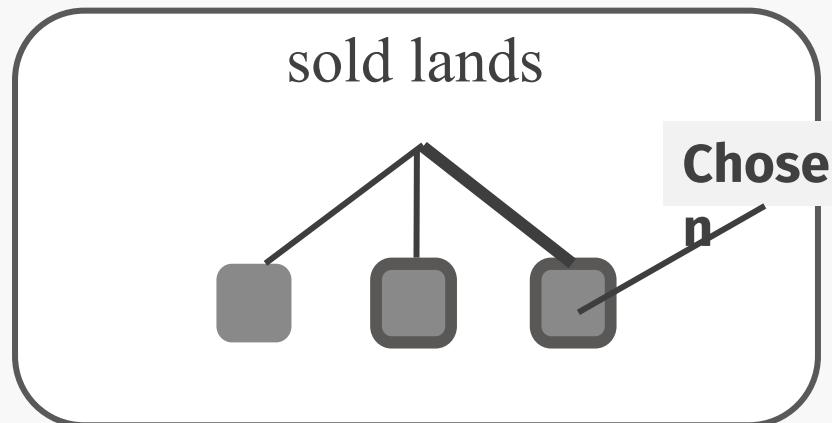
# Land Buying Choice Model

## ● Choice behavior

Buyer chooses to buy the plot  $j$

## ● Choice set

All of the sold land



## ● Deterministic term of utility function

$V_j$

Attribute term

$$= \theta_{buy}^T X_j + \alpha_{buy} \sum_{l: j_l \in I^s} N Q_l$$

Trip volume term

Inference term

$$+ \gamma_{buy} \sum_{l, j_l \in J} \delta_l^{sell}(\hat{\theta}_{Sell})$$

- $I$  refers to link
- $\hat{\theta}_{Sell}$  is estimates of the sell model
- Parameter is  $\theta_{Buy} = (\theta_{buy}, \alpha_{buy}, \gamma_{buy})$

# Sequential Visit Place Choice Model by dRL model

## ● Choice behavior

Agents choose a place  $s_\tau$  to visit according to Markov process and trip chain

## ● Choice set

Network of states (places to visit) transitions

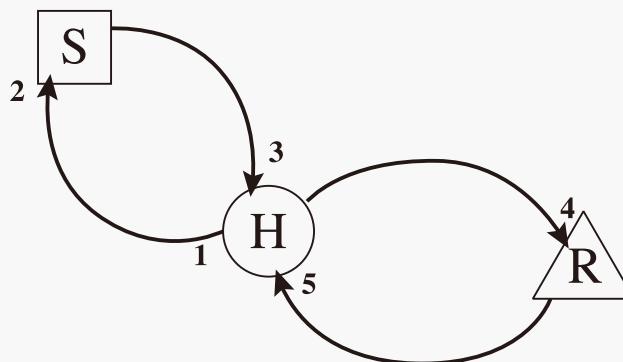


Fig: Diagram of Sequential Visit Place Choice Model

## ● Expected utility (Bellman equation)

$$V^d(s_\tau) = \mathbb{E} \left[ \max_{s_{\tau+1} \in \mathcal{S}(s_\tau)} \left\{ v(s_{\tau+1}|s_\tau) + \beta V^d(s_{\tau+1}) + \mu_{s_\tau} \varepsilon(s_{\tau+1}) \right\} \right] \quad (1)$$

Expected maximum utility  
Instantaneous utility  
Error term

## ● Transition probability of place $s_{\tau+1}$ from $s_\tau$

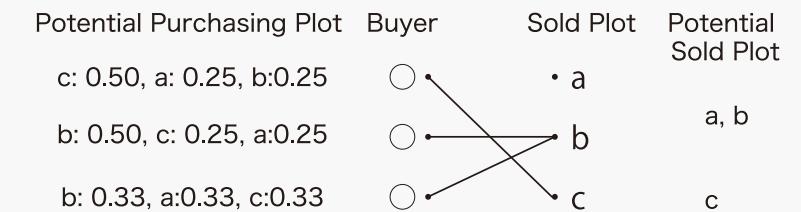
$$P^d(s_{\tau+1}|s_\tau) = \frac{e^{\frac{1}{\mu} \{v(s_{\tau+1}|s_\tau; \theta) + \beta V^d(s_{\tau+1})\}}}{\sum_{s'_{\tau+1} \in \mathcal{S}(s_\tau)} e^{\frac{1}{\mu} \{v(s'_{\tau+1}|s_\tau; \theta) + \beta V^d(s'_{\tau+1})\}}} \quad (2)$$

# Matching Algorithm : Summary

- DA algorithm by Gale– Shapley can achieve “stable matching”
- The stable matching is the equilibrium
- Estimation result of land selling model and buying model make each probability of choosing an alternative
- Also, estimation result can estimate the preference rank of the other side

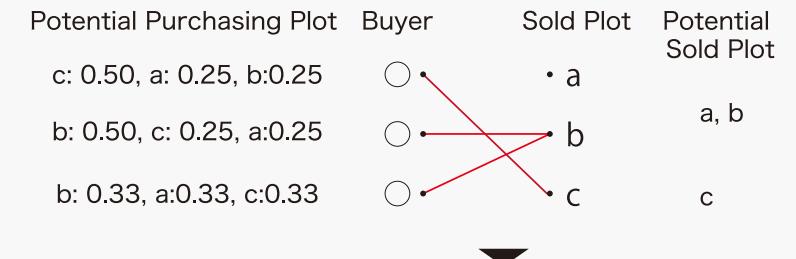
# Matching Algorithm based on DA Algorithm

1. The "free" buyer makes an offer for the plot with the highest choice probability among his alternatives (potential purchasing plots).



# Matching Algorithm based on DA Algorithm

1. The "free" buyer makes an offer for the plot with the highest choice probability among his alternatives (potential purchasing plots).
2. If the seller who owns the land is free, he accepts the offer, and a "tentative matching" is established.



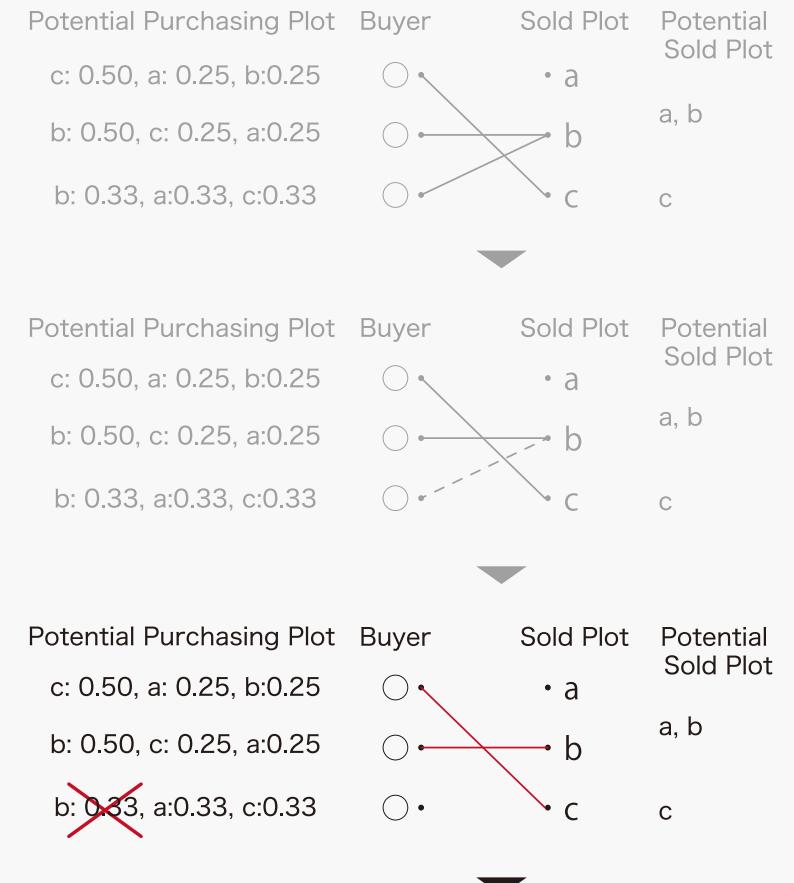
# Matching Algorithm based on DA Algorithm

1. The "free" buyer makes an offer for the plot with the highest choice probability among his alternatives (potential purchasing plots).
2. If the seller who owns the land is free, he accepts the offer, and a "tentative matching" is established.
3. If the seller who owns the land is already "tentative matching", the choice probabilities of the tentatively matched buyer and the newly offered buyer are compared, and the seller will be "tentative matching" with the buyer with a higher choice probability.



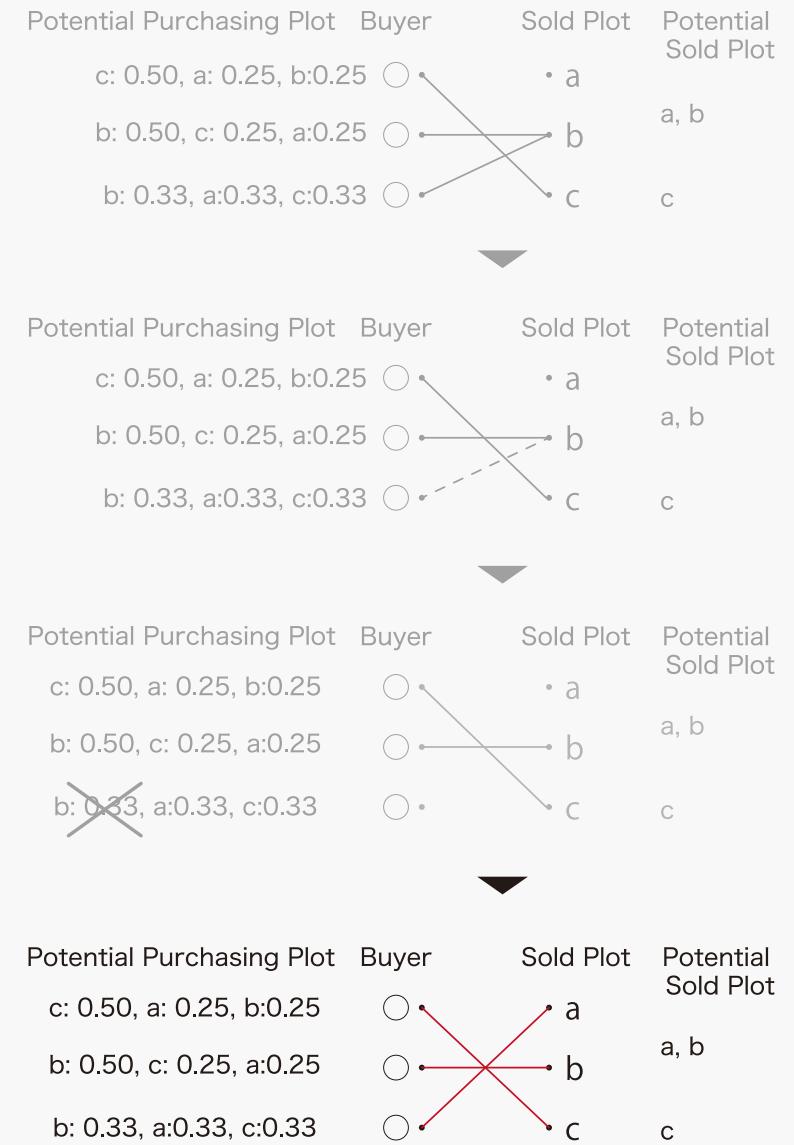
# Matching Algorithm based on DA Algorithm

1. The "free" buyer makes an offer for the plot with the highest choice probability among his alternatives (potential purchasing plots).
2. If the seller who owns the land is free, he accepts the offer, and a "tentative matching" is established.
3. If the seller who owns the land is already "tentative matching", the choice probabilities of the tentatively matched buyer and the newly offered buyer are compared, and the seller will be "tentative matching" with the buyer with a higher choice probability.
4. If the "tentative matching" with the seller is resolved, the buyer removes the resolved seller's land from his preference list and becomes free.



# Matching Algorithm based on DA Algorithm

1. The "free" buyer makes an offer for the plot with the highest choice probability among his alternatives (potential purchasing plots).
2. If the seller who owns the land is free, he accepts the offer, and a "tentative matching" is established.
3. If the seller who owns the land is already "tentative matching", the choice probabilities of the tentatively matched buyer and the newly offered buyer are compared, and the seller will be "tentative matching" with the buyer with a higher choice probability.
4. If the "tentative matching" with the seller is resolved, the buyer removes the resolved seller's land from his preference list and becomes free.
5. The above procedure is repeated until there are no more buyers who have not been tentatively matched.



# Case Study

---

Context, Estimation Result, Simulation

# Utilizing the Land Registration Document

➤ For observation of the land transaction relationship

- Pros: Official, public data, uniform format, highly covered in domestic
- Cons: Need for tabular databases, complementing geographic information

Document based data

2021/01/19 14:46 現在の情報です。

表題部 (土地の表示)		調製 平成6年5月26日	不動産番号 5000000143690
地図番号 1374 S4・21-2	筆界特定 余白		
所在 松山市道後湯之町		余白	
①地番	②地目	③地積 m <sup>2</sup>	原因及びその日付〔登記の日付〕
中 [REDACTED]	宅地	99:1.7	余白
余白	余白	余白	昭和63年法務省令第37号附則第2条第2項の規定により移記 平成6年5月26日
余白	余白	107:3.9	③地籍調査 地図作成 〔平成18年3月14日〕

権利部 (甲区) (所有権に関する事項) “Transaction”

順位番号	登記の目的	受付年月日・受付番号	権利者その他の事項
1	所有権移転	昭和23年5月10日 第4939号	原因 昭和23年3月19日売買 所有者 [REDACTED] 順位1番の登記を移記
	余白	余白	昭和63年法務省令第37号附則第2条第2項の規定により移記 平成6年5月26日
2	所有権移転	平成11年2月5日 第4711号	原因 平成10年4月5日相続 所有者 [REDACTED]
3	所有権移転	平成24年12月5日 第3890号	原因 平成18年7月30日相続 所有者 [REDACTED]
4	所有権移転	平成27年12月17日 第36914号	原因 平成27年8月6日買取 所有者 松山市

fig. Land Registration Document in Japan

Tabular database

Attribute of plot with owner

Lot. No	Year	Name
1517-1	2004	Xxx, xxx
1517-1	2005	Matsuyama city
1517-1	2006	Matsuyama city
...	...	...
1517-2	2005	Matsuyama city

Combin  
e

Relationship of Buyer - Seller

Year	Seller	Buyer
2004	Xxx, xxx	Matsuyama city
...	...	...

Surveyed Plot (Cadastral) Map: Geo data



# Specification for Land Side Model

## ● Land Selling Choice Model

$$V_{\{\{i\},\{i\}^-\}}$$

$$= \theta_{sell2} CC_{\{i\}^-} + \theta_{sell3} FL_{\{i\}^-} + \alpha_{sell4} \sum_{l, i^-_l \in I^S} N Q_l + \gamma_{sell1} \sum_{l, i_l \in I^S} \delta_l^{buy}(\hat{\theta}_{buy})$$

Centroid distance  
of the **Clustered**  
plots

Opening width

Assignment results of  
**Sequential Visit Place**  
**Choice Model**

Estimated num. from  
**Buying Choice Model**

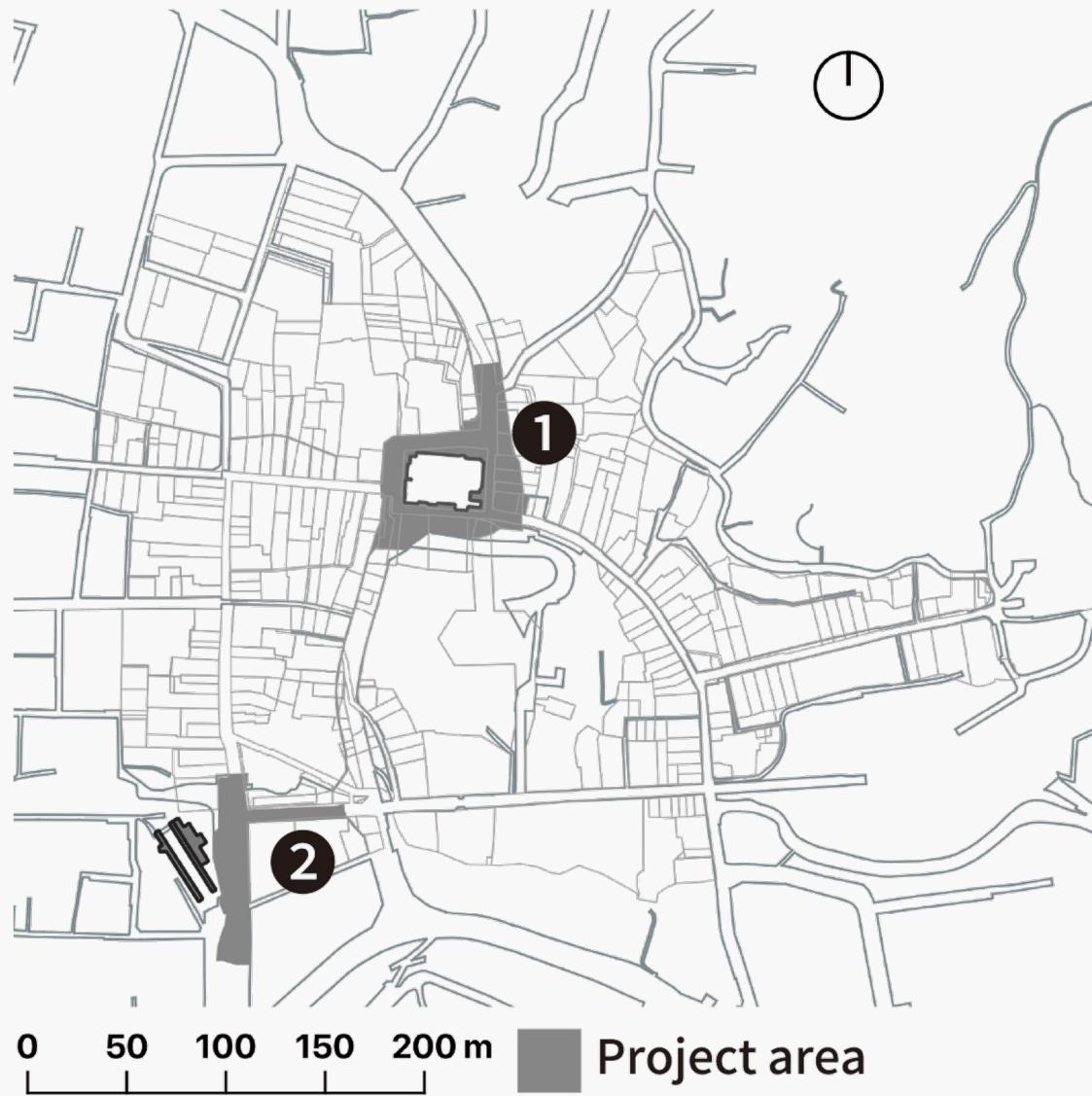
## ● Land Buying Choice Model

$$V_j = \theta_{buy2} CC_j + \theta_{buy3} FL_j + \alpha_{buy4} \sum_{l, j_l \in I^S} N Q_l + \gamma_{buy1} \sum_{l, j_l \in J} \delta_l^{sell}(\hat{\theta}_{sell})$$

# Specification for Sequential Visit Place Choice Model

Variable name	Description	
Spa Dummy	Dummy variable with spa site as 1	
Hotel Dummy	Dummy variable with hotel as 1	
Shop Dummy	Dummy variable for souvenir shops as 1	
Heritage site Dummy	Dummy variable for temples, shrines or historical sites	
Project for the square of the main bldg.	Dummy variable where 1 is the visited place within the 50m buffer of the plaza project in front of the main building completed in 2007.	
Project for square of station Dum	Dummy variable where 1 is the visited place within the 50 m buffer of the Dogo Onsen Station Square project completed in 2009	
Project for new bath bldg. Dum	Dummy variable where 1 is the visited place within the 50 m buffer of the New Public Bathhouse project completed in 2017	
Art installation Dum	Dummy variable where 1 is the visited place where the artwork is officially settled in the Festival 2018	
Transaction num. (2004-2009)	Amount of land transactions by link to which the visited place belongs	
Transaction num. (2013-2017)		
Distance	Distance between places to stay	

# The Detail of Urban Renewal Project



## ① Project for square of main building

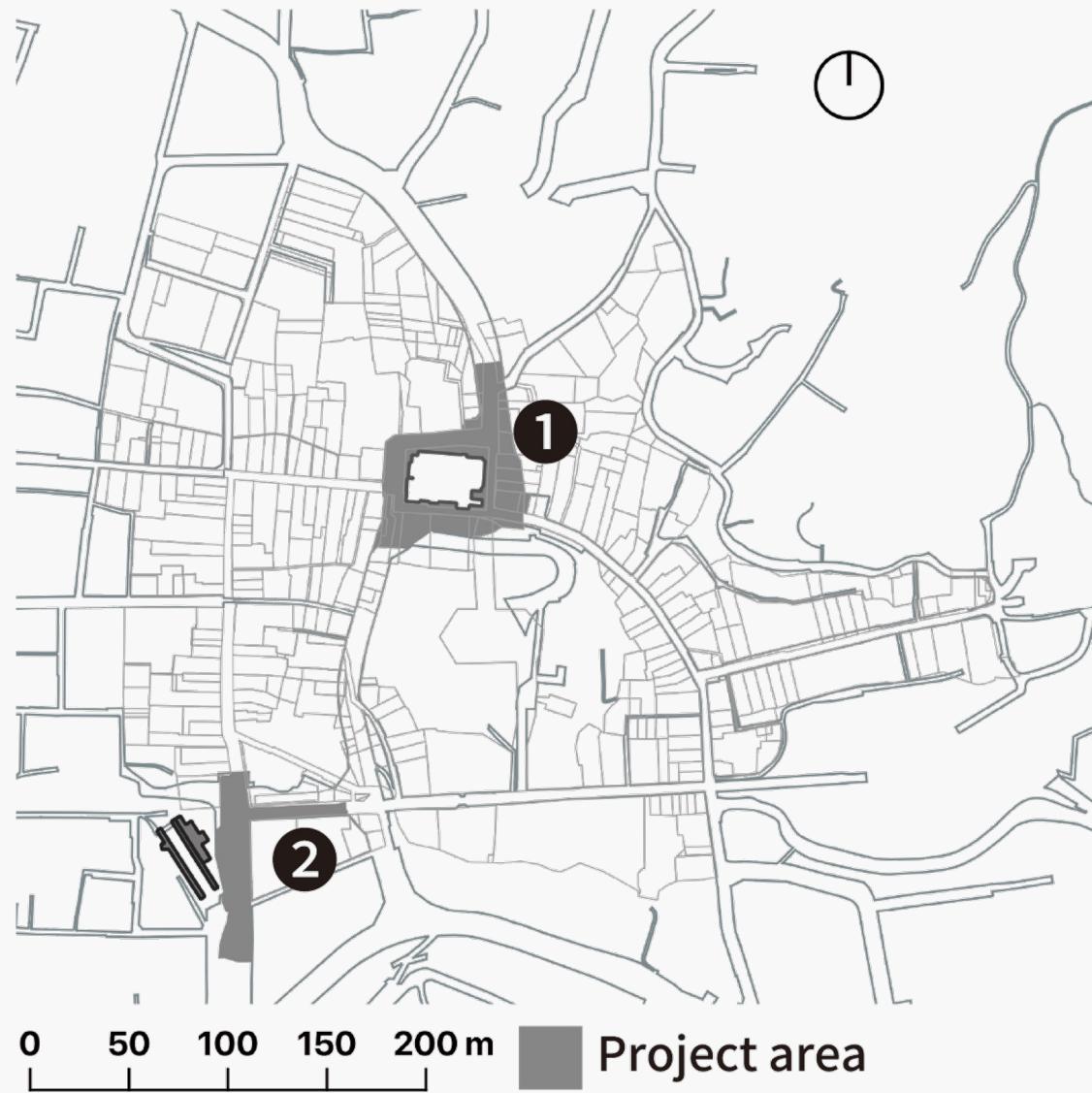
Create a pedestrian-only square

09. 2007 complete to build



ref : [http://www.estfukyu.jp/pdf/sohatsu\\_chugoku\\_shikoku4.pdf](http://www.estfukyu.jp/pdf/sohatsu_chugoku_shikoku4.pdf)

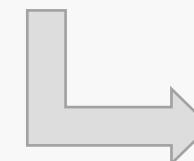
# The Detail of Urban Renewal Project



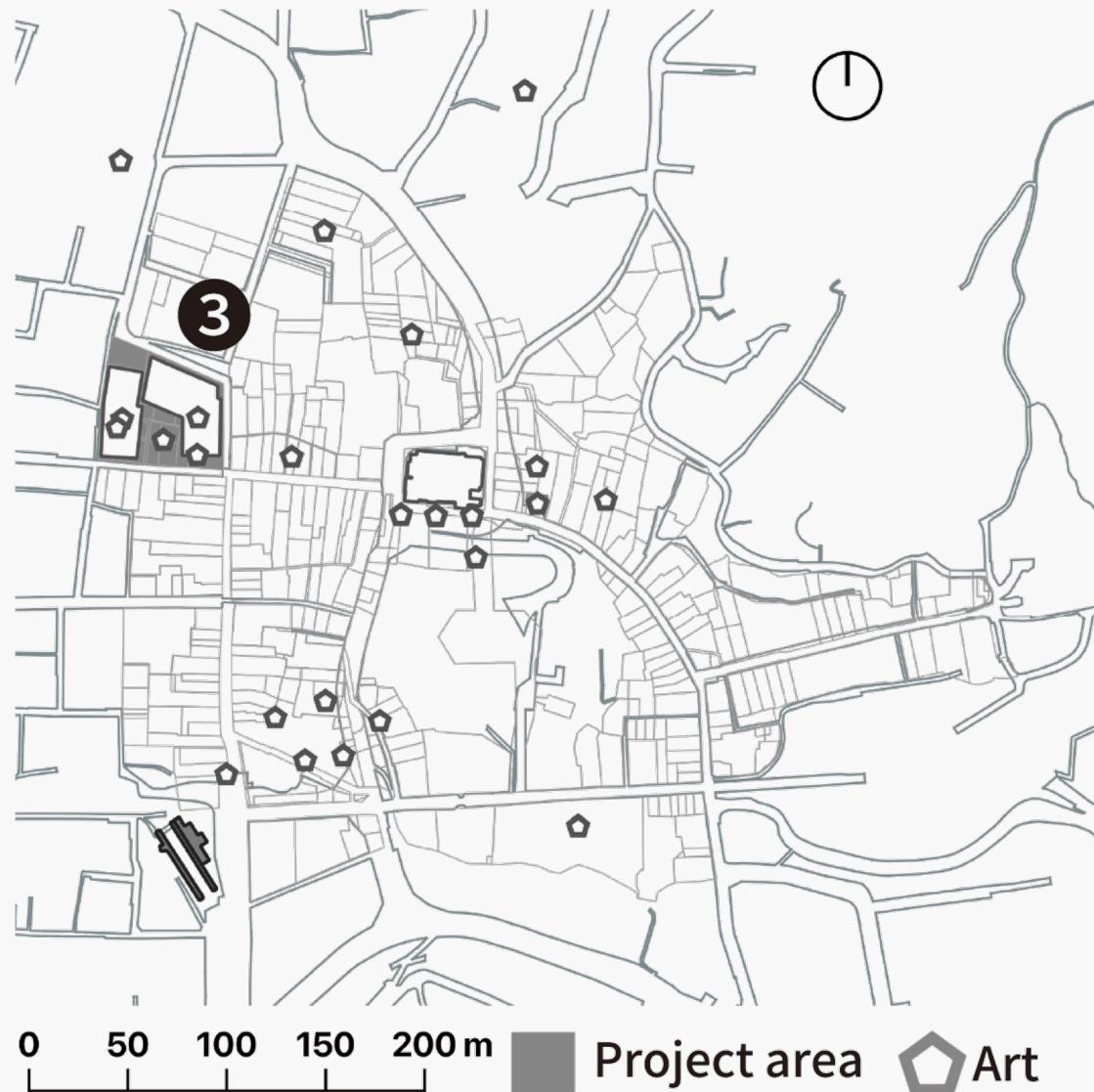
## ② Project for square of station

Enhance pedestrian-only square

03. 2009 complete to build



# The Detail of Urban Renewal Project



③ Project for new bath building  
01.2013 – 09.2017 Construction



⑤ Public Art installation: 09.2017 –

# Estimation Result in Land Side

- Sellers keep the plot with visitors staying and sell the plot with the less estimated bought

	2004-2009		2009-2013		2013-2017		2017-2021	
	Sell	Buy	Sell	Buy	Sell	Buy	Sell	Buy
Cluster size	-2.459***	-1.219***	-3.29***	-2.97***	-3.16***	-1.66***	-1.11	-30.65
Opening width (/10m) Est	0.86***	0.13	1.42***	0.36	1.52***	-0.16	1.86***	0.1
Estimated visiting num	4.13***	0.04	2.41***	3.04	0.73*	-24.75	0.9*	-20.41
Estimated bought land num	-0.14***	-	-0.84***	-	-0.47***	-	-0.34***	-
Estimated sold land num	-	-0.1***	-	-0.16*	-	-0.02	-	-0.087
Final Log-likelihood	-1205.43	-109.16	-563.47	-37.06	-496.89	-48.22	-407.98	-25.6
Adj Likelihood ratio $\rho^2$	0.29	0.53	0.55	0.72	0.49	0.6	0.422	0.736
Sample	2093	98	1607	57	1230	51	884	42

\* p < 0.1, \*\* p < 0.05, \*\*\* p < 0.01

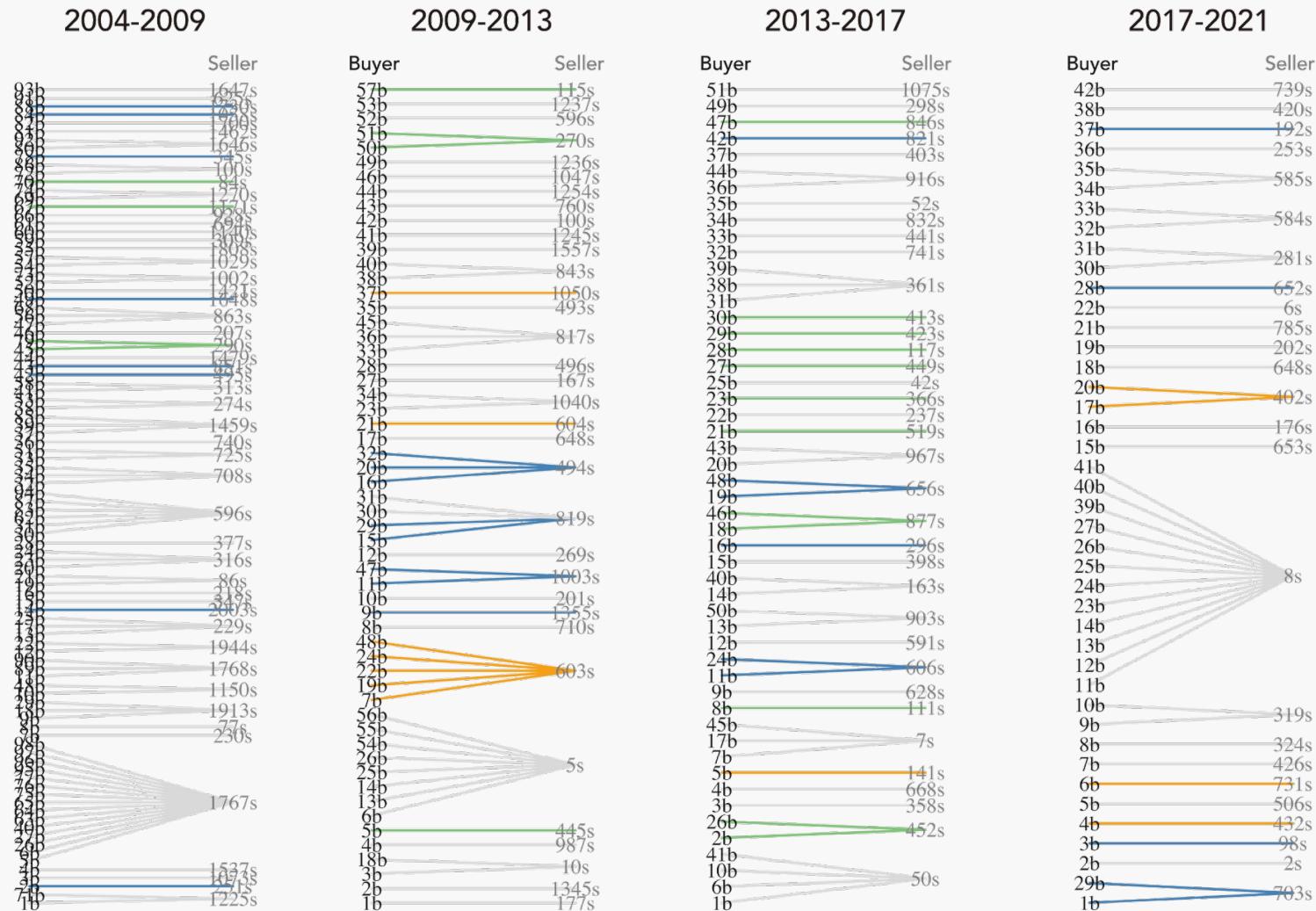
# Estimation Result in Visitor Side

	2009	2017
	Est. Param.	Est. Param.
Spa Dummy	1.59**	1.91
Hotel Dummy	-0.54	2.80***
Shop Dummy	1.39***	3.87***
Heritage site Dummy	1.66***	3.05***
Transaction num. (2004-2009)	0.04	0.07
Transaction num. (2013-2017)	-	-0.25
Project for the square of the main bldg. Dum	0.85***	0.55
Project for square of station Dum	1.26***	-0.94
Distance	0.00	0.18*
Art installation Dum	-	1.59**
Project for new bath bldg. Dum	-	3.15
Time discount rate $\beta$ (fixed)	0.10	0.10
Final Log-likelihood	-315.36	-89.36
Adj. Likelihood ratio $\rho^2$	0.19	0.2

\* p < 0.1, \*\* p < 0.05, \*\*\* p < 0.01

- Excursion behavior is not affected by the frequency of land transactions.
- Renewal of public space stimulates the staying behavior around it
- Permanent renewal, as well as art installations, promote stay behavior

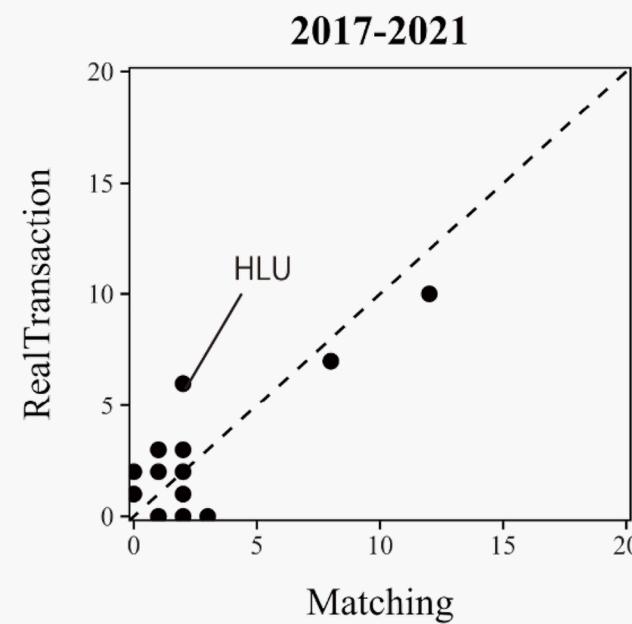
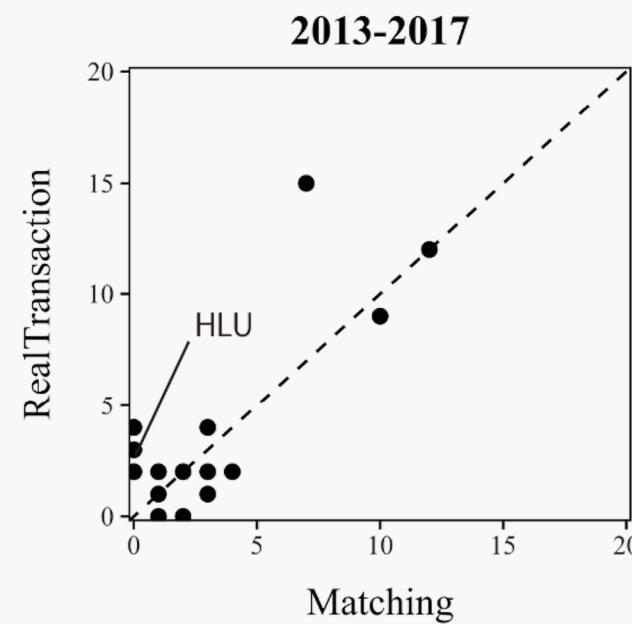
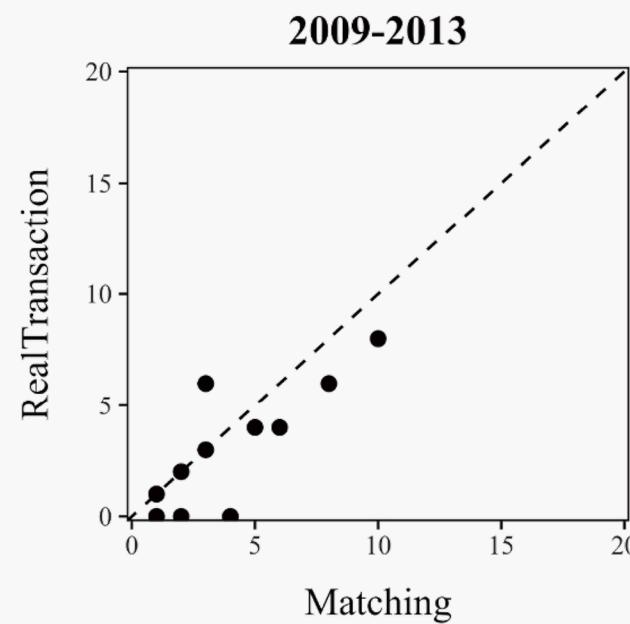
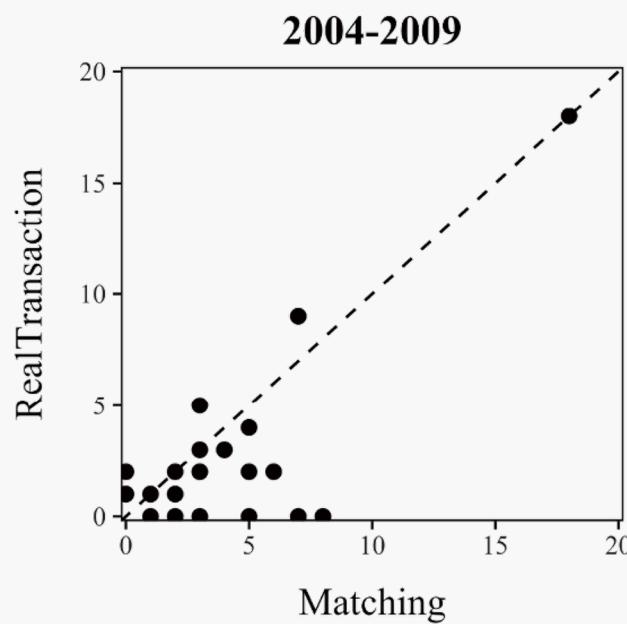
# Result of Matching Algorithm based Estimated Probability



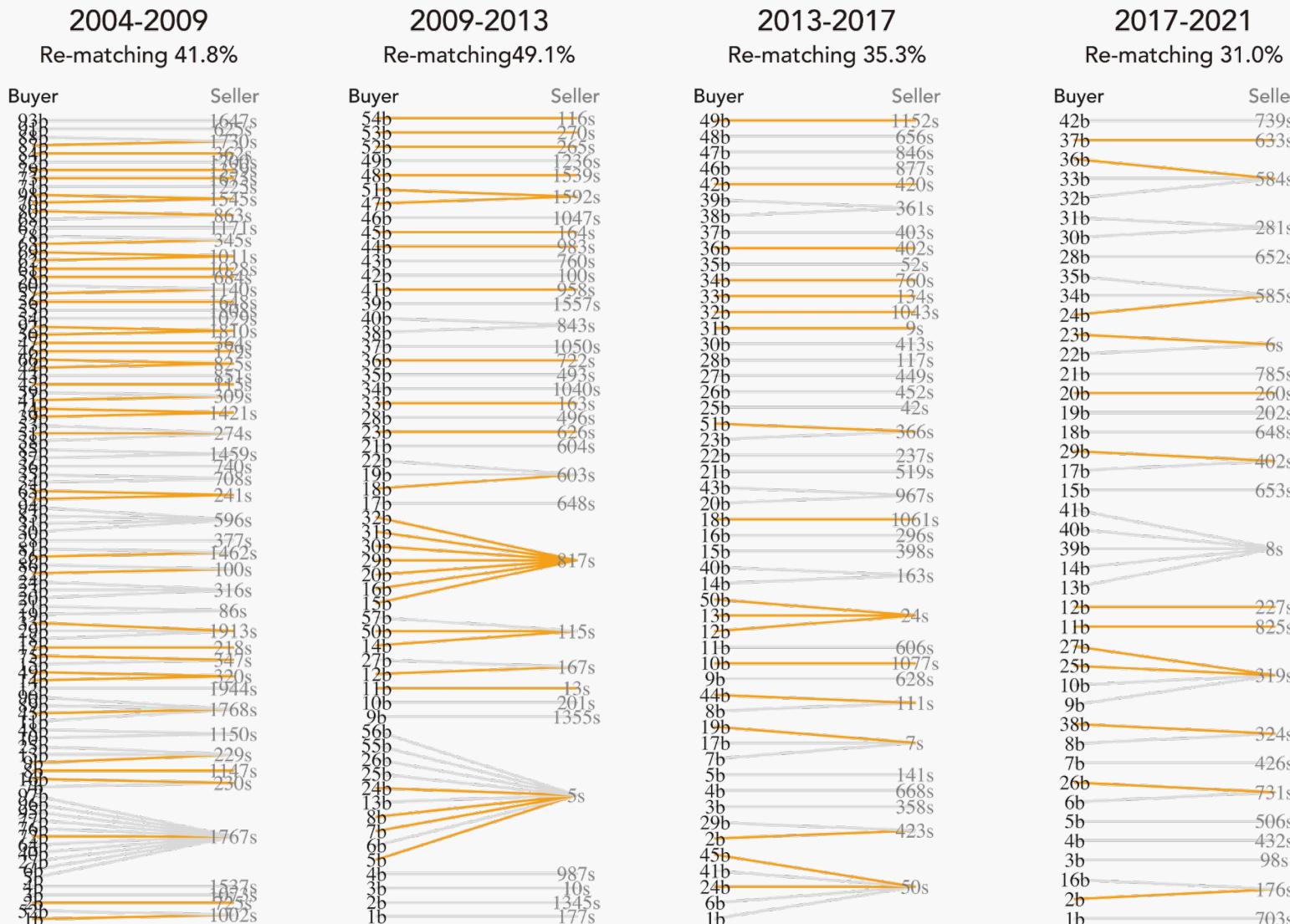
- Buyer-proposal matching converges
- Concentration of buyers on specific sites: Matching based on preference suggests higher demand for residential use
- The surrounding plot was not matched immediately after the renewal

# Result of Matching Algorithm based Estimated Probability

- Actual transaction frequency and the matching number generally accord.
- Low - utilized land is included in links with higher actual transaction frequency than the matching number, indicating the possibility of low-price trading



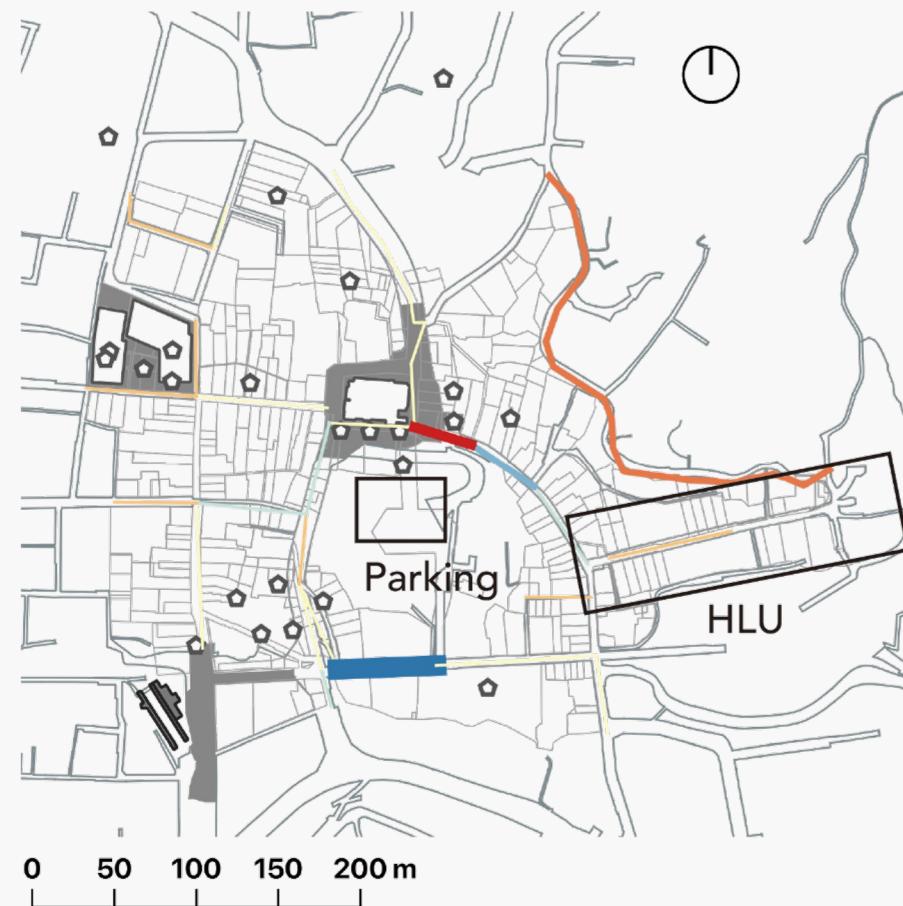
# Simulation of Matching from Changes in Excursion Behavior



- **Simulation Condition:**  
New public spaces where people can stay were developed in links with low-utilized plots.
- **Development of new places to stay** re-matches about 31% - 50% of lands.
- **Changes in excursion behavior** resulting from the development of public space affect land transactions

# Simulation of Matching from Changes in Excursion Behavior

2004-2009 Total Surplus: 51.17→51.96 1.54%up



Legends

Change in number of matches



2009-2013 Total Surplus: 26.13→28.94 10.75%up



■ Project Area      ◊ Art Installation Locations

# Simulation of Matching from Changes in Excursion Behavior

2013-2017 Total Surplus: 23.02→28.44 23.54%up

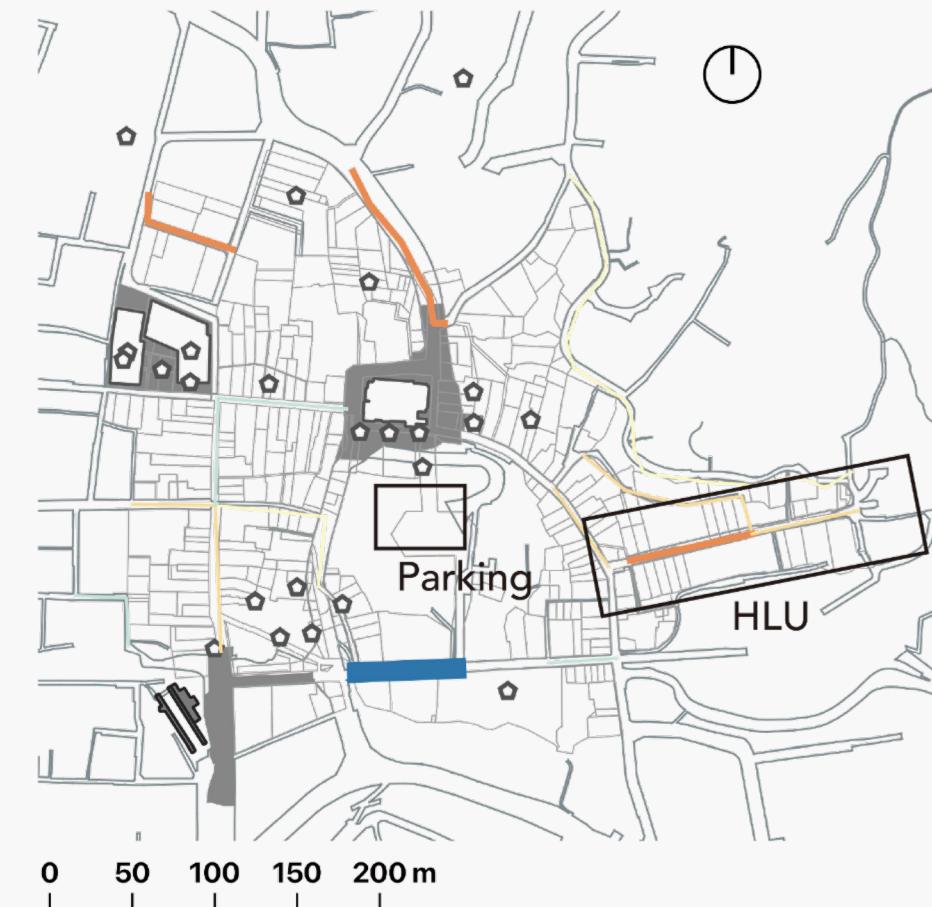


Legends

Change in number of matches



2017-2021 Total Surplus: 10.44→16.07 53.93%up



Project Area

Art Installation Locations

# Conclusion and Future Works

## Conclusion

- Modeling of sequential excursion travel behaviors due to renewal development and land matching affected by these changes

- ✓ Regardless of the method, public space renewal encourages staying there, including in the surroundings.
- ✓ Urban renewal projects that encourage visits to specific low-utilized streets indicated an increase in the total surplus of matching in the neighborhood.

## Fruit of This Lecture

- Behavior models are not limited to transportation.
- It is important to design models with policy objectives in mind.

# Thank you for listening

---

kobayashi@bin.t.u-tokyo.ac.jp